CONSTRUCTOR

President’s Message ..........

We did it!

The legislature increased the gas tax for first time since 1988. After years of pushing, a 10 cent increase (S.F. 257) was signed by Governor Branstad on February 25, 2015.

I want to emphasize that WE did it. This monumental effort did not happen by accident and without several struggles along the way. The roller coaster ride over the past several years was worth the effort. The extra 10 cent per gallon tax started to be collected on March 1st and additional revenues will be available this construction season to make Iowa’s roadways safer and more efficient.

Many people had to work for too many years to get the gas tax passed. There are entirely too many people to name and thank in this article. The entire membership has earned this victory. Over the years, the majority of you have spent countless hours at the capitol and in your shops and offices meeting with legislators. There was no substitute for this grassroots work and it paid off. I would like to commend AGC of Iowa Political Affairs Chair Kurt Rasmussen for his leadership and personal involvement. Secondly, the legislators themselves who championed the gas tax and stayed firm when opposition was at its peak. Unfortunately, some of the legislators who worked for many years to make funding a reality decided against seeking re-election and were not present in February to cast a vote. There are too many legislative friends to mention by name but I wanted to note not only the current legislators that supported the gas tax but previous legislators who helped pave the way. Additionally, legislation of this magnitude did not pass without help from other like-minded organizations. Iowa Farm Bureau, Iowa Motor Truck Association, Iowa Corn Growers, Good Roads Association, Iowa Bankers Association and countless industry groups made this possible. Finally, Governor Branstad, his staff, Director Paul Trombino III and the entire Department of Transportation who provided research, statistics and analysis to help this bill pass deserve praise. Thanks again to everyone!

In addition to all the organizations, legislators, and members mentioned above there is one individual who needs additional recognition, AGC Iowa’s own Scott Newhard. Day after day for the better part of a decade Scott has fought for the gas tax increase. I intentionally used the word fought because that is exactly what it was. Almost every day there was some type of bare-knuckled, knock-down, old-fashioned fistfight. However, to get this legislation passed did not require tenacity alone. As the fight continued, Scott needed to perform the legislative ballet delicately balancing the requests and needs of various interest groups, legislators, the Governor, and even the AGC membership. He constantly reassured everyone the strategy was sound. He was correct and it worked! In most cases after a great victory, the entire team is given praise and individuals are not singled-out. This victory was different and AGC’s Executive Vice-President Scott Newhard should be singled-out for his decade long effort. His combination of skill and fortitude passed this bill and all Iowans will be the beneficiaries.

I could not have imagined a better start to my year as President than the first quarter of 2015. Aside from the above mentioned gas tax legislation, we had a great convention. My wife, Sherri and our kids enjoyed meeting the Governor and Lt. Governor and getting to see so many AGC friends. My staff surprised me by bringing down our entire management team to the convention. This was a wonderful surprise but left me wondering who was watching the jobs that were still running. Don’t worry, the rest of the JB Holland team stepped up and did an awesome job in their absence.

After convention, my wife and I joined 98 other members and spouses who participated in the AGC Post-Convention Trip to Fort Lauderdale. The South Florida weather was a nice break from Northeast Iowa and getting to spend time with fellow AGC members was a great added bonus. I had the opportunity to socialize with old friends who have been around AGC for decades as well as some contractors just starting to find their way. AGC has always kept focus of getting contractors together and for 5 days in Florida I was reminded of what great people are involved in our industry. Thank you everyone who attended. I hope you had as good a time as my wife and I did.

Finally, I have the honor of serving you, the membership of AGC. This is your organization and I want to hear from you. Feel free to contact me via email at bholland@jbhc.biz or at my office in Decorah at (563) 382-2901 with your comments and concerns. Thank you and have a great construction season.
In 2008 we saw passage of TIME 21 which was the most significant increased highway funding bill in twenty years. On February 24 we saw the passage of S.F. 257 which raises Iowa’s gas tax by 10 cents. AGC of Iowa has worked every session the last seven years to accomplish this.


AGC is proud of the sustained commitment to getting the job done by AGC President Bill Holland and the Executive Committee. PAC Chair Kurt Rasmussen led the grass roots effort and was the key player in our success.

Finally, I would like to thank all of the members who participated in our grass roots efforts and for not giving up despite past disappointments. I am proud to serve you.

By Scott Newhard

Don’t miss out on all the fun. Sign-up now for the AGC of Iowa Foundation Tom Manatt Memorial Sporting Clays Tournament, Friday, May 8, 2015. You can register by going to the AGC of Iowa website at www.agcia.org; contact AGC at (515) 283-2424 or gswackhammer@agcia.org. This year’s event is being held at Highland Hideaway Hunting, Riverside.

The tournament helps to support the AGC of Iowa Foundation to guarantee scholarships to a future generation of industry leaders.

Network and Play for AGC Members

Springtime marks the beginning of the construction season in Iowa and AGC contractors are on the fast track. Mark your calendars for these AGC Spring Events!

AGC Night at the Ballpark – Des Moines
Thursday, May 21
Principal Park
Des Moines
Iowa Cubs vs. Tacoma Rainiers
Fun, Food, T-Shirts, with the Iowa Cubs.

AGC Night at the Ballpark – Cedar Rapids
Thursday, May 28
Veterans Memorial Stadium
Cedar Rapids
Cedar Rapids Kernels vs. Wisconsin Timber Rattlers
Food, Fun and lots of action!
Leadership Academy - Day at the Capitol

The AGC Iowa Leadership Academy held its final class session at the Statehouse in February. The purpose of this meeting obviously was to introduce the class to the state legislative process while also asking various legislators about their leadership style.

AGC Iowa’s Executive Vice-President Scott Newhard walked through the legislative process. He also spent time discussing the positive prospects of a gas tax bill and tactics in speaking with legislators.

A new tradition with the leadership class is to have their photo taken with Rep. Dave Maxwell of Maxwell Tiling, a long-time AGC Iowa member. The class really appreciates Rep. Maxwell making time to talk about the statehouse with AGC members.

Once the class became familiar with the process the meeting with legislative leaders started. Meetings with statehouse leadership were with Senate Majority Leader Mike Gronstal (D-Council Bluffs) and Senate Minority Leader Bill Dix (R-Shell Rock). Each leader commented on the gas tax and clearly understood the need for improving Iowa’s infrastructure. Additionally, each leader was optimistic that 2015 could be the year for a gas tax increase.

We are very appreciative to Speaker of the House Kraig Paulsen (R-Hiawatha) and House Majority Leader Linda Upmeyer (R-Clear Lake) as well as House Minority Leader Mark Smith (D-Marshalltown) for taking time from their schedules to meet with contractors. Each leader gave their own take on leading diverse groups of people to a common goal.

Interested in 2015 - 2016 Leadership Academy?

AGC Iowa is now accepting applications for the 2015-2016 Leadership Academy starting in May. Please contact Gina at the office for an application and more information. (515) 283-2424 or gswackhammer@agcia.org.

2014 Bravo Awards Announced at Convention

The Associated General Contractors of Iowa Bravo Awards program was initiated in 2000 to recognize those member firms who are involved in improving the quality of life in their community and who project a positive image for the construction industry through contributions of funds, labor, materials, equipment and leadership. In many communities throughout the state, our members are leading corporate citizens, and with this come a degree of responsibility for philanthropy. Benefactors include community and recreation centers, youth organizations, schools and colleges, charitable organizations, health service groups, and many more. The Bravo Award is the highest corporate award that the chapter can present to a member company.

These firms submitted and were judged to be deserving recipients by AGC of Iowa:

- Bruening Rock Products, Inc.
- Cedar Valley Corporation
- Godbersen-Smith Construction Co.
- Heartland Asphalt, Inc.
- Manatt’s, Inc.
- Peterson Contractors, Inc.
- Skyline Construction, Inc.

Congratulations and a challenge to all members to nominate your company and take one of these awards home next year.

From the Director of Education

The training season for AGC of Iowa members has been a busy and very successful year and will be slowing down soon. AGCI’s training program offered many of the same public courses as last year, such as Stepping up to Supervisor, NCCCO Crane Certification, Bridge/Culvert Carpentry, Plan Reading/Staking & Surveying and many more but as in past years the in-house programs were in high demand by contractors. The contractors should be commended for continuing to train their employees through this avenue along with using the Highway Industry Training Program (HIT). The Training and Education Committee also should be applauded for their outstanding job of determining courses that would be used in the industry. The Training and Education Committee is always looking for new ideas for courses so please let us know if you have education training ideas.

As mentioned above, the Highway Industry Training Program (HIT) has been highly utilized in the past 4 years by contractors wanting to train their employees while on the job. Contractors can choose from three different levels of training hours and over 75 different job classifications to enroll employees. Monthly On-the-Job-Training (OJT) reports from the contractor are submitted to the AGC of Iowa office. In addition, trainees are required to complete 20 hours of classroom training. AGC of Iowa turns in the compiled reports to the IDOT and communicates with the contractors.

In-house training continues to be very popular with our contractors and if you have training that you would like to do for your employees on your site, please let me know and I will be happy to work with you on this. If you would like information regarding the HIT program or more information on in-house training, please contact me at (515) 283-2424 or e-mail at bbales@agcia.org.

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Shipley Contracting Corp.

What started as a part-time job on the evenings and weekends revolved into a full-time job with a rich family history. Now, more than 40 years later, Leonard Shipley, founder and President of Shipley Contracting Corp. has a successful business that hard work and dedicated employees helped to build.

Leonard Shipley had worked in the construction industry for about 15 years when he started taking on small asphalt and grading jobs in the evening. Shipley learned the ins and outs of the business by “hands on” hard work and used that knowledge to start his own company. Shipley Contracting Corp. was founded in 1975 in Burlington, Iowa. Like many companies starting out, they had a few pieces of asphalt equipment, a couple of trucks, a handful of part-time employees and one full-time employee who worked for the company for 30 years before retiring.

The first couple of years in business, Shipley Contracting Corp. did only asphalt and grading jobs. Shipley says, “In 1978, we bought out a small concrete guy and started pouring concrete streets, parking lots, doing minor demo work and street grading and then we grew from there.”

At one point in the 90’s they had 300 employees when the industry was really booming. Then in 1996, Shipley Contracting Corp. sold their grading equipment to focus on concrete, asphalt and minor sewer work. The company did minor street jobs and then in the mid-1980’s, they started doing work for the IDOT as well.

Over the years, Shipley Contracting Corp. has had many interesting and some challenging jobs. Shipley says, “One that comes to mind in particular was in the mid-1990’s. We were changing Highway 61 from Burlington to south of Waver into a four-lane. There was a cement shortage so we could only pave about one day each week, which makes it hard to get the job done. However, we finally got it finished not long after the deadline.”

Shipley Contracting Corp. has been members of AGC of Iowa for 25 years and just received their plaque at the Annual Convention in January. They have participated in the annual convention a number of times, attended meetings and utilized the training dollars in the past as well.

Shipley says, “We use AGC of Iowa for advice in the industry, the fuel tax and staying in contact all the time to keep us up to speed on all things in the industry. AGC of Iowa is a wonderful association and we are glad, too, it is here to help us.”

Along with many family members that work at Shipley Contracting Corp., they also have 120 employees during their busy season. They do work mostly in Iowa, but also bid some jobs in Illinois and Missouri. Shipley Contracting Corp. has a sand pit in Lee County, Ready Mix plants in Ft. Madison, Fairfield, Mt. Pleasant and Burlington and one portable plant.

The dedicated employees have helped the company stay strong. Shipley says, “We rely on current employees to help recruit new ones. We are fortunate to have many outstanding experienced employees that have been with us for many years. A number have retired in past years that had worked for us for nearly 25 years.”

Shipley Contracting Corp. gives back to the community in many ways. They donate to the United Way, FFA, local school and are part of the Southeast Iowa Builders Association. They also help with concrete projects for local schools and other charities as needed.

A long-standing dedicated family business is what comes to mind when you hear Shipley Contracting Corp. His boys have an interest in eventually taking over the company, but Leonard Shipley isn’t going anywhere anytime soon. Shipley says, “Although things have changed in 40 years and at times it isn’t as fun as it used to be, we still enjoy it each day and wouldn’t change working in this industry for anything.”

Article written by Mindy Carmichael
Two Inducted in AGC Iowa Hall of Fame

The AGC Iowa Hall of Fame inducts those individuals who have demonstrated extraordinary leadership and commitment to the betterment of the highway, bridge, municipal and utility construction industry in Iowa. Two individuals who have exemplified these qualities were honored at the 93rd Annual Convention held January 14, 2015 in Des Moines.

This year, the AGC of Iowa recognized two individuals for their contributions to improving the safety of Iowa’s construction industry workforce. Joe McGuire, Environmental Manager for OMG Midwest and Billy Snead, HSE manager for OMG Central Division where presented ROSE awards for design and implementation of the “MSHA Eight Hour Refresher Education” workbook.

Here are the ROSE award winners.

**First Place ROSE Award Winners**

- **Tri State Paving, Estherville, IA**
  - Asphalt Paving Division
  - Less than 100,000 Work Hours
- **Norris Asphalt Paving Co., Ottumwa, IA**
  - Asphalt Paving Division
  - 100,000 - 300,000 Work Hours
- **L.L. Pelling Company, Inc., North Liberty, IA**
  - Asphalt Paving Division
  - 301,000 – 700,000 Work Hours
- **JB Holland Construction, Inc., Decorah, IA**
  - Grading & Underground Utilities Division
  - 100,000 - 300,000 Work Hours
- **Reilly Construction Co., Inc., Ossian, IA**
  - Grading & Underground Utilities Division
  - 300,001 - 700,000 Work Hours

**Second place ROSE Award Winners**

- **Cessford Construction Co., Burlington, IA**
  - Asphalt Paving Division
  - 100,000 – 300,000 Work Hours
- **Elder Corporation, Des Moines, IA**
  - Grading & Underground Utilities Division
  - 300,001 - 700,000 Work Hours

**Third place ROSE Award Winner:**

- **Des Moines Asphalt & Paving Co., Des Moines, IA**
  - Asphalt Paving Division
  - 100,000 – 300,000 Work Hours

Once again congratulations to all of the winners and their employees.

**Once Again Congratulations to All of the Winners and Their Employees.**

Robert Cramer grew up in the bridge construction business tagging along with his dad (Delmer) to AGC meetings as far back as he can remember. Along the way, he graduated from Iowa State University with a Bachelor of Science Degree in Construction Engineering. Robert joined Cramer and Associates, Inc. and served the company as an estimator, engineer, safety officer and EEO officer. In 2000, Robert and his cousin, Dan Cramer, began to share the position of President of the company. Robert served as President in 2010 and served on the Workforce Development Committee, Training and Education Committee and the EEO/DBE Advisory Board during that time. Even after leaving the presidency, he is still actively engaged as the liaison with the Iowa DOT on issues relating to the training program, AGC Iowa Careers Board, and DBE/EEO compliance issues. For his efforts he has been awarded the AGC Iowa Member of the Year in 2000 and again in 2014. He is the only member to win that award twice.

Russell Rhinehart started working for his grandfather in 1955 at the age of 13. His grandfather taught him the value of good employees and working with them to get the job done. In 1960, he went to work for Rhinehart’s, Inc. in Victor and in 1972 he started Iowa Erosion Control with the help of Junie and Merlin Manatt. In the late 70’s they added the concrete pavement repair, which they have continued to do today. In the early 80’s Manatt’s, Inc. and Russell purchased L.L. Pelling Co. and Cedar Rapids Asphalt. The transition went smoothly as both Russell and Lloyd Pelling understood employees were their most important assets. Russell has been a member of the AGC Iowa since the early 70’s and he also joined APAI and NAPA in the 80’s. Russell spearheaded an effort to improve the Special Olympics in Iowa. Through his effort, he brought in General Mills and made the Iowa Winter Special Olympics the huge event it is today. Additionally, he was a big supporter of Camp Courageous, which is a camp for individuals with disabilities. AGC Iowa is fortunate to induct two great leaders into the Hall of Fame.
Membership Has Its Privileges Part II

Over 360 contractors and suppliers/service providers in this state have made the decision to be members of our chapter, and many of these companies have remained members for 50 years and a few for over 80 years!

You have chosen to be a member because it makes economic sense to do so. AGC of Iowa is not a charitable or social organization: we exist solely to help our members compete in the construction industry more efficiently, more productively, and with more knowledge than non-members.

As your field services director I work with you to answer your safety, environmental, labor, and HR questions and help you meet all the other regulatory hurdles that stand in your way.

Contractor members who share the same values as you: Skill, Integrity and Responsibility, stand ready to share common solutions to common problems with you and your employees. It's the networking and relationship-building that AGC of Iowa continually promotes that can really make a difference in the profitability of your company. AGC of Iowa represents both large and small firms alike, as well as primes, subs, and DBE's.

As a member of AGC of Iowa you are entitled to many benefits. That is why I would like to introduce you to the AGC of America's Membership Discount Program’s. AGC’s Membership Discount Program’s provide members access to high-quality services, cutting-edge technology and top-of-the-line products. From discounts on vehicles to office supplies to cloud-based construction management solutions, AGC has partnered with some of the best to give you the most for your money and improve your daily business operations.

When it comes to your company’s bottom-line, your membership in AGC pays dividends. These value added discounts will give you the competitive advantage over your competition.

Office Max/Office Depot Discount
The AGC Member OfficeMax Partner Advantage Program offers value pricing on more than 12,000 items found in the OfficeMax catalog plus even deeper discounts on a core list of products most frequently purchased by members. Whether you order online, via phone or fax or visit an OfficeMax Store, your exclusive AGC member discounts apply. This member program offers:
• Exclusive AGC member pricing
• Award-winning customer service
• No-hassle returns
• Free delivery on in-stock orders over $50

HP Membership Discount
AGC members can connect to HP innovation, reliability, and savings on a wide range of HP business products, including printers, notebooks, desktops, tablets, servers, storage, networking, and much more. As an AGC member, you can enjoy these exclusive benefits:
• Discounts on reliable HP business products
• FREE U.S. ground shipping
• Flexible financing and leasing options
• Solution specialists to assist you
• Award-winning service and support

.FLUX Domains
Get the first year free on a multi-year registration!

ClickSafety Online Training
AGC of America’s online training collaboration with ClickSafety. com includes a comprehensive library of courses, many available in both English and Spanish, covering a variety of construction safety and general industry topics. AGC Members can save 10% on all courses, visit www.clicksafety.com/agc. Benefits of a Corporate Account:
• Quantity Discounts
• Assign users training directly from the website
• Reporting
• Accountability - track progress

Computer Guidance Discount
AGC members can save thousands of dollars on Computer Guidance’s eCMS construction management solution. Computer Guidance’s eCMS solution provides financial accounting and project management applications supported by advanced business intelligence and innovative productivity tools.

FedEx Advantage Program
AGC members receive valuable discounts of up to 29% on select FedEx Express and FedEx Ground shipping services, up to 70% on FedEx Freight shipping services. There are no costs and no minimum shipping, copy or print requirements to take advantage of this great member benefit. For FedEx shipping services, you can save up to:
• 29% on select FedEx Express U.S. services
• 25% on select FedEx Express international services
• 20% on select FedEx Ground services
• 10% on select FedEx Home Delivery® services
• 70% on select FedEx Freight services

UPS-YRC-Estes Freight
Through your AGC Shipping Program you can receive competitive discounts on qualifying LTL (less-than-truckload) shipments greater than 150 lbs. It’s free to enroll in the program and there are no minimum shipping requirements to take advantage of your member discounts.
UPS Freight
• Day-definite, on-time guarantee at no additional charge
• Reliable regional, interregional and long-haul solutions
• Expedited shipping available for last-minute needs

YRC Freight
• Guaranteed, expedited and time-definite air and ground service with proactive notification, backed by 100% customer satisfaction guarantee
• Highly reliable, expedited service throughout North America, including
• cross-border to and from Canada

Estes
• Reliable transportation and supply chain management services for virtually any shipping situation
• Estes meets deadlines with its standard transit times that might require expedited service from other carriers

Avis Rental Car
AGC’s Avis Member Discount Program makes it easier than ever for you to book your next rental and save. AGC’s Avis program includes:
• Up to 25% Discount (5% guaranteed) on rentals in the Continental U.S and Hawaii at participating locations
• International discounts - including Canada
• Free Preferred Enrollment for all members
• Live coupons and seasonal offers

Budget Rental Car
AGC’s Budget Member Discount Program makes it easier than ever for you to book your next rental and save. AGC’s Budget program includes:
• Up to 20% Discount (5% guaranteed) on rentals in the Continental U.S. and Hawaii at participating locations
• International discounts — including Canada
• Free FastBreak Enrollment for all members
• Live coupons and seasonal offers

BP Discount
Your company can receive up to 6¢ on every gallon. With special tiered rebates on purchases at BP, and a 1.5¢ rebate on all gasoline and diesel purchases at other brands, you’ll save with every fill up.

FCA US (formerly Chrysler Group) Discount
Between the Chrysler®, Jeep®, Dodge® and Ram® lineup and the FIAT® 500L, there’s something for everyone. AGC members and their employees can combine this stackable $500 cash allowance with most current retail incentives and choose an On The Job program allowance. Plus, same household family members and AGC national or chapter employees also receive a $500 cash allowance, stackable with most local and national retail incentives, toward the purchase or lease of a vehicle.

AGC member business owners and their employees also receive On The Job program benefits allowing them to choose from one of the following:
• Up to $1,000 commercial upfit or equipment allowance, or
• Up to $1,000 graphic allowance, or
• 2-years no-extra-charge oil, lube, filter (8 changes), or
• Bosch® toolkit

Ford Discount
As a qualified Association Member with an active Ford Commercial Fleet Identification Number (FIN), AGC Members have the opportunity to receive significant discounts on new Ford vehicle purchases

Combined with Ford’s National Commercial Fleet Incentive Program (56M), qualifying AGC Members can save as much as $2,000+ off select vehicles. Vehicle incentives subject to change.

GM Discount
We know how hard you work, so we’re going to help you lighten your load. The Associated General Contractors of America is pleased to provide AGC Members with a private offer of up to $1,000 off the purchase or lease of most new GM vehicles.

If you are interested in any of these programs or wish to find out more visit https://www.agc.org/member-benefits/member-discount-programs. You will need to log on to the AGC of America website to actually participate in any of the above mentioned programs. If you do not already have a username and password, please go to https://www.agc.org/create-account. If you question regarding the programs please contact Sarah Black, Associate Director of Marketing, blacks@agc.org or (703) 837-5352.

AGC of America is one of America’s largest and most influential trade associations, with over 26,000 firms, including 6,500 of America’s leading contractors, and over 9,000 specialty-contracting firms. As a member of the AGC of Iowa, you receive substantial discounts to all of the meetings, publications, videos, educational seminars and other membership services offered by AGC of America. The AGC of America is among the most active associations in the political arena, and will be our voice in Washington.

The eight professionals working for AGC of Iowa, complemented by the ninety-member staff on board at AGC of America, are all focused -- each and every day -- on advancing your interests. We are working to make your firm more competitive and more profitable.

These are just a few of the reasons why you are a member of Iowa’s leading construction industry association. Talk to your competitors, subcontractors and service providers and ask them why they aren’t members. Your good word about AGC of Iowa is worth more than any piece of paper.

AGC of Iowa -- An investment in the profitability of your business. It’s worth it!

CONSTRUCTION DIRECTORY AVAILABLE

The 2015 AGC of Iowa Construction Directory has been distributed to AGC of Iowa members. Additional copies are available and can be ordered by using the form provided in the directory or by calling AGCI at 515-283-2424. The annual directory is a valuable resource for contractors, suppliers, elected officials, public agencies, and related organizations.
AGC of Iowa Welcomes These New Members…

**RP Constructors, LLC (Contractor Member)**
Ryan Callaghan, Principal (Primary Contact)
Pat Callaghan, Partner
600 Stevens Port Dr, Ste. 150B
Dakota Dunes, SD 57049
Phone: 866/990-2242
Phone #2: 712/577-0840
Fax: 866.990.8676
ryanc@rpconstructors.com
www.rpconstructors.com

Company Profile: RP Constructors provides underground and concrete paving services and anything heavy civil related as both a prime and subcontractor. At RP Constructors we’ve built our business on quality construction, experienced staff, and excellent customer service. No job is too small or too big for our knowledgeable crews.

**Jones Contracting Corp. – formally d.b.a. JDM Contracting (Contractor Member)**
Patrick Jones, President (Primary Contact)
PO Box 156
West Point, IA 52656
Phone: 319/837-8129
Fax: 319.469.2462
pjones@jonescontractingcorp.com
www.jonescontractingcorp.com

Company Profile: Jones Contracting Corp. is a full service concrete company located in West Point, Iowa. Our services include: street paving, foundations, and finished floors. We serve the customers in Southeast Iowa and surrounding areas for their concrete project needs. Jones Contracting Corp. offers a complete concrete package for any commercial or residential project from foundations and slabs to site paving. We also offer trucking services within the local area. We currently have a fleet of four dump trucks and a semi dump trailer. We can haul all your construction materials to and from your job site, including but not limited to rock, sand, asphalt, and ag-lime.

**Fredrikson & Byron, PA (Visiting Associate Member)**
Philip Bubb, Officer (Primary Contact)
309 East Fifth Street, Ste. 202A
Des Moines, IA 50309
Phone: 515/242-8905
Fax: 515.242.8950
pbubb@fredlaw.com
www.fredlaw.com

Company Profile: Fredrikson & Byron is a full-service law firm providing contractors with contract dispute resolution, labor and employment consulting, and immigration services.

**Valley Distribution (Associate Member)**
Valley Distribution (Associate Member) CONT...

**Carney Appleby Law (Associate Member)**
Scott A. Hall, Partner (Primary Contact)
303 Locust Street, Ste. 400
Des Moines, IA 50309
Phone: 515/282-6803
Fax: 515.282.4700
hall@carneyappleby.com
www.carneyappleby.com

Company Profile: Carney Appleby Law provides any and all legal services for companies, their owners, managers, employees, and agents.

**Great Western Bank - Altoona (Associate Member)**
Mike McCoy, Vice President (Primary Contact)
2770 8th Street SW
Altoona, IA 50009
Phone: 515/957-3763
Phone #2: 515/967-1495
Fax: 515.967.1492
Mike.Mccoy@greatwesternbank.com
www.greatwesternbank.com

Company Profile: Great Western Bank provides business, construction, and agriculture banking with a full suite of cash management and wealth management services.
2015 Business Anniversaries
AGC Iowa commends the following members who will be celebrating milestone business anniversaries in 2015. We congratulate you on your durability and appreciate your long history of service to the industry. AGCI will present certificates throughout the year to:

Celebrating 10 years of business
Pirc-Tobin Construction, Inc.

Celebrating 25 years in business
Des Moines Steel Fence Co., Inc.
Logan Contractors Supply, Inc.
Bituminous Material & Supply L.P.

Celebrating 50 years in business
Vector Construction, Inc.
Fort Dodge Asphalt Co.
Huber Grading & Land Development, Inc.
GOMACO

Celebrating 75 years in business
Ben Shinn Trucking
Hawkeye Truck Equipment
Godbersen-Smith Construction Co.

Celebrating 100 years in business
PetroBlend Lubricants

Celebrating 125 years in business
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AGC Elects New Officers, Board Members, and Division Chairs

At the 2015 Associated General Contractors of Iowa state convention Bill Holland, JB Holland Construction, Inc. of Decorah was elected and installed as 2015 President, Rick Harlan, A.M. Cohron & Son Inc. of Atlantic was named Senior Vice President, Duane McDonald, Manatt’s, Inc. of Brookfield was named Vice President; and, Jay Johnson, Martin Marietta Materials of Des Moines joins the officer ranks as Secretary/Treasurer. Brett Finneegan, L.L. Pelling Company, Inc. of North Liberty remains on the Executive Committee as Immediate Past President.

Newly elected members of the Board of Directors are Mark Freier, Godbersen-Smith Construction of Ida Grove from the Structures Division and Tim Baier, Schildberg Construction Co., Inc. of Greenfield and Lindsey Falk, L.R. Falk Construction Co. of Saint Ansgar from the Surfacing Division. Board members re-elected are: Brent Klaiber, Cretex Concrete Products Midwest, Inc., Associates Division; Joel Rasch, Rasch Construction, Inc., Grading & Underground Utilities Division; Sonny Hall, Absolute Concrete, PCC Paving Division; and Jeff Koudelka, Iowa Plains Signing, Inc., Speciality Division.

AGC recognized outgoing board member and former Board President Steve Sandquist, United Contractors, Inc. of Johnston. Steve was presented with a plaque in appreciation of service at the annual board meeting. Many thanks for his years of voluntary service and exemplary leadership to the association.

AGC also announced the election of 2015 Division Chairs and Vice Chairs. It is the responsibility of these division leaders to proactively lead their sector in its activities, to ensure that meetings are productive and meaningful, to communicate and advise of issues concerning their division, and to encourage retention and growth of the division membership.

The 2015 Division Chairs and Vice-Chairs are as follows: Asphalt Pav- ing, Chair: Jeremy Anderson, OMG Midwest, Inc. (Tri-State Paving); Vice-Chair: Jeff Steinkamp (Manatt’s, Inc.); Associates, Chair: Matt Fay (Arthur J. Gallagher Risk Management Services, Inc.), Vice-Chair: Charlie Williams (Boyer Petroleum Co.); Grading & Underground Utility, Chair: Dalton Rasch (Rasch Construction, Inc.), Vice-Chair: Paul Steger (Steger Construction, Inc.); Portland Cement Paving, Chair: Patrick Jones (Jones Contracting Corp.), Vice-Chair: Clint Rhoads (Jasper Construction Services); Specialty, Chair: Marianne Wainwright (L.L. Pelling Company, Inc.), Vice-Chair: Tom Kuiper (MLS Landscape & Design, Inc.); Structures, Chair: Roger Anderson (Cunningham-Reis Company), Vice-Chair: Andy Stone (United Contractors, Inc.); Surfacing, Chair: Shawn Bellis, OMG Midwest, Inc. (Hallett Materials), Vice-Chair: Jody Herger (Coots Materials Co.).

AGC Iowa and Fort Lauderdale - Post-Convention Trip 2015

Every three years AGC Iowa organizes a Post-Convention Trip the week following state convention. Past trips consisted of cruises, resort stays, and the 2012 visit to view the rebuilding of the Panama Canal. This year the trip was January 22 – 26th at the Harbor Beach Marriott in Fort Lauderdale, Florida. The 98 members and their spouses who attended this trip enjoyed a warm break from Iowa in January as temperatures most days reached into the high 70s.

The four night trip was very relaxed but did include some work time. Professor James Adrian of Bradley University has spoken to AGC Iowa in past years and attended this meeting to lead two sessions discussing a variety of topics including increasing job site productivity, and improving estimating and control procedures. Professor Adrian has visited numerous AGC members over the years and is a committed friend to contractors.

Outside of meetings, AGC members enjoyed the offerings of South Florida. Many members experienced the nightlife and excellent dining while other groups tried their luck on fishing trips and leisurely boat cruises around the inter-coastal waterways. The trip was a great get away for some members and their employees. Other members took the opportunity to meet and reconnect with other AGC members. Thank you to all members who joined AGC in the South Florida Trip.
Thank You To all our Convention Sponsors

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Controllers Council and CFMA learning together on April 16.

AGC of Iowa’s Controller Council will meet on April 16 at the Sheman Center - ISU, Ames, Iowa. Eileen Wixted, Wixted & Company will speak during the morning session on “The good, the bad and the ugly: Crisis & Risk Communication Management in 2015”.

During the afternoon session, a panel of AGC Iowa members will discuss “How to Control Theft in the Workplace”.

The event gets underway at 10:30 a.m. and concludes by 2:30 p.m. Watch your fax for registration materials.

Need CPA Credits?

Those needing CPA Credits will be able to do so at all Controllers Council Meetings. You will be required to sign a sheet that will be kept at the AGC of Iowa office; you will want to keep a copy of the registration form with topics and agenda for your files. Each meeting will be worth 3 credit hours unless otherwise noted.