

DO MORE IN 2024

***102nd Annual State Convention
January 10th & 11th 2024***

iAGC

President's Message



To All Attendees:

Welcome to the 102nd Annual AGC of Iowa Meeting and Convention. Congratulations on making the right decision to attend this convention and I want to personally thank you for your involvement in our great industry.

The theme for this year's convention is appropriately, "Do More in 2024". This convention and the opportunities presented will help you and your business achieve more. We face many challenges in finding qualified workers, aggressive environmental and workplace regulations, and a changing membership demographic. There are many topics presented at this convention designed to help and inspire you.

The popular AGC Iowa PAC Auction will once again be a highlight of the convention. The PAC Auction theme is "Making Democracy Work". AGC's success at the statehouse starts here with the PAC Auction. Please plan on attending the event for the benefit of this industry.

I, along with incoming President Lindsey Falk, would like to welcome you to the 102nd gathering of our industry. You have chosen to attend the marquee event that AGC Iowa works on all year. Have a great time!

Sincerely,
Tony Vieth
Vieth Construction Corporation
2023 AGC Iowa President

Wednesday, January 10, 2024

9:00 - 10:30 a.m. Board of Directors Meeting

10:30 - 11:00 a.m. Foundation Board Meeting

11:00 - 1:50 p.m. Opening Welcome Luncheon & Recognition of Safety Excellence Awards

Lunch Sponsored by BITCO Insurance Companies; Road Machinery & Supplies Co.; and United Fire Group

*Safety Excellence Awards Sponsored by
Arthur J. Gallagher Risk Management Services, Inc.*



"It's YOUR Ship"- Commander (retired) Mike Abrashoff

When Mike Abrashoff took command of the USS Benfold, morale was low, turnover was high and performance ranked at the bottom of the Pacific Fleet. Twelve months later the ship was the benchmark for performance – the

shining star... using the very same crew. This inspiring talk is based on the vital leadership lessons Abrashoff learned as he led the remarkable turnaround of the ship. The first lesson was Abrashoff's realization that before the ship's performance could improve, his own leadership style had to change from the traditional command and control model. When the crew would present a problem, Abrashoff became known for responding "What would YOU do? It's YOUR ship!" His Leadership Roadmap principles created a high-performance culture and empowered his crew to take charge and use ingenuity and initiative to improve every aspect of the way things were done.

2:00 - 2:30 p.m. Division Breakout Sessions:

Asphalt Associate PCC Paving Structures
Specialty Surfacing Grading & Underground Utilities

2:30 - 2:45 p.m. Resolutions Committee

2:45 - 3:30 p.m. Committee Meetings:

PAC Committee
Education & Workforce Development Comm.
Environmental Committee
Membership Committee
Specifications Committee

**3:45 - 4:45 p.m. The 102nd Annual
Membership/Business Meeting (all members are
invited to attend)**

5:00 - 6:00 p.m. Hospitality Rooms Open

**5:15 - 6:00 p.m. Board of Directors Photo and
Individual Board Photos**

6:00 p.m. Bar Open - Foyer

6:30 - 8:30 p.m. President's Banquet

*Hall of Fame Award Ceremony Sponsored by Altorfer Inc.
and Ziegler CAT.*

*President's Banquet/Passing of the Gavel Sponsored by
Bankers Trust; Construction Materials, Inc.; Flagger Pros
USA; Godbersen-Smith Construction; Murphy Tractor &
Equipment Co, Inc.; Northland CDL; RTL Equipment, Inc;
Star Equipment, Ltd.; Strohmier Equipment Services; and
Whitfield & Eddy Law*

*Evening Entertainment Sponsored by First Interstate
Bank; Truck Center Companies and Logan Contractors
Supply, Inc.*

*President's Banquet Bar Sponsored by A-1 Mobile Storage
Service;*

8:30 p.m. - Midnight

Hospitality Rooms Open

Thursday, January 11, 2024

8:30 - 9:30 a.m. Past Presidents/Leadership Academy Alumni and Students Breakfast

Sponsored by Lube Tech & Partners

8:30 - 9:45 a.m. Member Recognition and Awards Breakfast

A time to celebrate with your fellow members. Milestone business and membership anniversaries will be recognized, and members who have proven to be outstanding corporate citizens will be presented AGC Iowa's highest corporate recognition, the Bravo Award. Don't miss it.

Breakfast Sponsored by Engine Rebuilders Inc; and McAninch, Inc.

AGC Iowa New Membership Contest Drawing

Prize donated by Jim Hawk Truck Trailers, Inc.

9:45-10:15 a.m. Morning Break

Sponsored by Merchants Bonding Company (Mutual)

10:15-11:15 a.m. – Breakout Seminar - "Updated IDOT Protocols on Utility Relocations" – Charlie Purcell, Deputy Director, Transportation Development Division, Iowa DOT and Staff

9:00 a.m. – 3:30 p.m. Spouse Activity

Spouses and guests are invited to participate in the activities planned just for them – shopping, lunch, seeing old friends and making new ones. **Mark your reservation on the Registration Form.**

Spouse activities are sponsored by Altorfer, Inc.; Arthur J. Gallagher; Flagger Pros USA; Graves Construction; Hi-Way Products; Holmes Murphy & Associates, LLC; JMT Trucking Company; Logan Contractors Supply; Peterson Contractors, Inc. and Western Engineering Co., Inc.

11:15 -11:45 a.m. Legislative Leaders Preview

Scott Newhard, VP for Public Affairs,
Moderator - A panel of legislative leaders will preview what is on the immediate horizon in Iowa politics.

Noon-1:45 p.m. Legislative Luncheon

Sponsored by Concrete Pipe Association of Iowa

Breakout Seminars

2:00 - 3:00 p.m. Session #1 "Accountability for Safety: How to (and How Not To) Drive It Successfully" Shae Birkey, Safety Leadership Adviser/Industry Account

"Safety is everyone's responsibility" is a slogan that many companies have used for years, yet when we dig into who is responsible for what, how that expectation is communicated, how success is measured, and how we hold people accountable, these same companies are not lining up action with intention. Accountability for safety is no different than accountability for any other business metric, but the devil is always in the details. This discussion will include lessons learned and best practices in accountability successes and failures.

3:00 - 4:00 p.m. Session # 2 "E-ticketing" - Michael Gallant, Sr. Program Manager, HaulHub Technologies –

5:00 - 8:30 p.m. Michael J. Manatt Memorial PAC Auction - HOUSBY Auctioneers

PAC Auction Bar sponsored by Olson Construction Law, P.C.

8:30 - 9:30 p.m. PAC Buffet

Sponsored by Capital City Equipment Company; Hawkeye Truck Equipment; and Truck Country of Iowa

9:30 p.m. - Midnight Hospitality Rooms Open

All auction packages need to be picked up Friday, January 12, by 11:00 am.



General Information

Registration Fees

An advance registration discount is available until December 29, 2023. All other pre-registrations must be received by January 5, 2024, for convention attendance. Registration fees include all scheduled meal functions, breaks and materials. Beverage tickets will be included for those registering for the Wednesday President's Reception/Banquet and Thursday PAC Auction.

New Member Special

AGC Iowa is pleased to offer one free individual and one free spouse/guest convention registration to new members who have joined AGC Iowa after January 2023. Take part in the annual convention experience that current members enjoy year after year by marking the New Member box on the Registration Form. Applications for membership may be obtained by calling the AGC Iowa office at 800-728-2424 or (515) 283-22424

AGC Iowa Foundation

Fifteen dollars of your registration fee helps support the AGC Iowa Foundation. A strong AGC Iowa Foundation will help sustain Iowans' commitment to and investment in public infrastructure – which will result in a stronger economy, stronger communities, and higher quality of life for Iowans. Contributions of \$1000 or more qualify for Road Scholar status. Donors will be recognized at the convention with a "Foundation Donor" ribbon.

Student Attendees

It's always been AGC Iowa's policy that students enrolled in post-secondary construction curriculums at Iowa colleges and universities will be provided a full complimentary registration courtesy of the AGC Iowa membership.

Hotel Accommodations

Reservations should be made directly to the hotels:

- Holiday Inn Airport - 515-287-2400.
- Hampton Inn Airport - 515-287-7300
- Days Inn Airport - 515-256-0603
- Ramada Inn - 515-287-6464
- Fairfield Inn - 515-309-4444
- Double Tree - 515-285-7777

Special Thanks to our Sponsors

Support those who support your Convention.

Please Patronize these Great Sponsors!

We could not have put this convention together without you!

A-1 Mobile Storage Service
Agriland FS
Altorfer Inc.
Arthur J. Gallagher Risk Management Services
Bankers Trust
BITCO Insurance Companies
Capital City Equipment Company
CliftonLarsonAllen, LLP (CLA)
Concrete Pipe Association of Iowa
Construction Materials, Inc.
EFCO
Engine Rebuilders Inc.
Equipment Share
First Interstate Bank
Flagger Pros USA
Godbersen-Smith Construction
Graves Construction Co., Inc.
Hardscape Solutions of Iowa
Hawkeye Truck Equipment
Hi-Way Products
Holmes Murphy & Associates, LLC
Housby
Jim Hawk Truck Trailers, Inc.
JMT Trucking Company
Liberty Mutual Surety
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Northland CDL
Nucor Harris Rebar
Olson Construction Law, P.C.
Peterson Contractors, Inc.
Reilly Construction
Road Machinery & Supplies, Co.
RTL Equipment, Inc.
Star Equipment Ltd.
Strohmier Equipment Services
Tractics, Inc.
Truck Center Companies
Truck Country of Iowa
United Fire Group
Welle Law, PC
Western Engineering Company, Inc.
Whitfield & Eddy Law
Ziegler CAT

102nd Annual State Convention
ASSOCIATED GENERAL CONTRACTORS OF IOWA
January 10-11, 2024 ♦ Holiday Inn Airport ♦ Des Moines, Iowa
Please duplicate this form for additional registrations.

MEMBER REGISTRATION

Are you a P.E.? ☐ Yes ☐ No

Name _____

Email Address _____

Company _____

Mailing Address _____

City, State, Zip _____

Office Telephone _____ Fax _____

SPOUSE REGISTRATION

Name _____

Will Spouse attend Thursday Spouse Activities? ☐ Yes ☐ No

Do you have any food allergies? _____

Attendance Options ↓	INDIVIDUAL		SPOUSE	
	Advance Registration	After 12/29/23	Advance Registration	After 12/29/23
Full Convention	¹ <input type="checkbox"/> \$320	² <input type="checkbox"/> \$365	¹⁵ <input type="checkbox"/> \$265	¹⁶ <input type="checkbox"/> \$290
Wednesday Only	³ <input type="checkbox"/> \$240	⁴ <input type="checkbox"/> \$260	¹⁷ <input type="checkbox"/> \$190	¹⁸ <input type="checkbox"/> \$210
Thursday Only(includes PAC Auction)	⁷ <input type="checkbox"/> \$250	⁸ <input type="checkbox"/> \$270	²¹ <input type="checkbox"/> \$200	²² <input type="checkbox"/> \$220
Sub Total	\$ _____	\$ _____	\$ _____	\$ _____

Foundation Donation	Please accept my annual Foundation Campaign Contribution: \$50 _____ \$75 _____ \$100 _____ \$500 _____ Other \$ _____
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<input checked="" type="checkbox"/> New Member	I am a new AGC Iowa member in 2023. Please credit my registration fee. (Limit one individual & one spouse/guest per firm) (\$ _____)
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If you require special assistance please call 515-283-2424.

TOTAL DUE \$ _____

☐ Payment enclosed ☐ Visa Card No. _____ Exp. Date _____

☐ Bill me ☐ MasterCard Name on Card _____ C V V # _____

☐ Email receipt to (email address) _____

Cancellations will be refunded if requested by December 15, 2023.

No refunds will be issued for cancellations after that date. Substitutions will be allowed.

Discounted Registration Deadline: December 29, 2023

**PLEASE
Register Online
www.agcia.org**

CONVENTION REGISTRATION
Associated General Contractors of Iowa
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Des Moines, IA 50309-4901
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